

- Managing your team well provides strategic + tactical advantage
- Operational Psychology: The use of clinical, cognitive and social psychological concepts for their operational value.
- Lewin's Equation: behavior is a function of the person + the environment
- Yerkes—Dodson law demonstrates the empirical relationship between arousal and performance; shows that performance increases with physiological or mental arousal, but only up to a point.
- This deterioration of performance (effect) is especially pronounced when the situation is novel, unpredictable, and/or not controllable
- Stimulate the brain activity of the very best high-stress performers by staying positive, adopting a success-oriented mindset and taking decisive action; model this for your teams; stimulate this in the operational environment
- Solutions: Examine the culture that you help create; Be proactive in favor of stress controls; and Create and use tools to help your teams be more effective