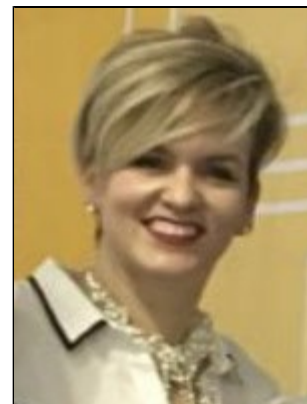


## **Julieta Munoz**

[View Curriculum Vitae](#)

### **Job Title**

Independent Fire and Physical Security Consultant. Responsible to help customers in order to have a complete Risk analysis in fire and physical security matters as well as propose technologies that will help them to really ensure a real system collaboration. The knowledge I have had the opportunity to gain over 17 years now and several certifications allow me to see how can I help in order for them to have a real assistance with the technology they have and also focused in the new ESRM initiative that is something that I've always have wanted to apply in every project I have been involved.



### **Professional Employment**

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### **Certifications**

Studying for my PSP certification

### **Previous Employment**

Sales Manager - Alliance Specialized Systems - Reynosa, Tamps. Jan 2017 - Oct 2018

General Manager - Pratt Mexicana SA de CV - Mty, NL. Jun. 2006- 2017

Sales Manager - Pratt Mexicana SA de CV - Mty, NL Jun 2002- 2006

### **Total Number Of Years In A Security Management Position**

17

### **Total Number Of Years In Security Profession**

17

### **Year Started In Security Profession**

2002

### **College/University**

Universidad Iberoamericana - Bachelors - Mexico City- Mexico- 1996

Universidad Pontificia Comillas de Madrid - post graduate- MONTERREY - Mexico - 2007

### **Graduate Studies**

International Relations - Bachelors - Mexico City- Mexico- 1996

Postgraduate Enterprise Security Management- Monterrey- 2007

### **Military Schools**

N/A

## **Special Training**

N/A

## **ASIS Volunteer Participation**

Have been working with ASIS since 2006 as treasurer in MONTERREY Mexico North Chapter.

Become President of this chapter and chairwoman of this chapter as well from 2011-2013

Was ARVP for the Mexico North Region and then became RVP for region 7A.

Was part of the Fire and Life Safety Council and currently promoting ESRM initiative and supporting the WIS council.

## **Member Of Chapter**

Mexico City 217

## **Non-ASIS Volunteer Participation**

NFPA Mexico 2002- present Member

Consejo Nacional Mujeres Empresarias 2019 Member

Citizen Security Council, Nuevo León Mexico, reporting directly to the Governor of the Nuevo León State

## **Professional Publications**

N/A

## **Professional Affiliations**

NFPA International

## **Based On The 2020-2024 ASIS International Strategic Framework, What Two Goals Do You Feel Are Most Critical To The Association Over The Next Three Years And Why?**

I've always think that ASIS needs to promote its GLOBAL approach. Members still thinking that our association is just an "american" association and their efforts are not being recognized properly. Having all our members and regions really participating in the Foundation and association benefits automatically will help for our membership and gain the real GLOBAL scope.

Become a real international security education authority. ASIS standars and white papers are only for American standars (ISO/ ISACA/ ANSI; etc) and we need to use our members in order to ask them how can we make really a global education and certification authority.

## **Please Describe Your Understanding Of The Role Of A Member Of ASIS International Nominating Committee.**

I think that being in the nominating committee will help to speak for my region, my country and all the Spanish speaking community we have in our membership. Thru all my ASIS years and different positions I've had, I have known quite well many ASIS members and I think I could help to decide if their will be able to be or not to lead us in making ASIS a real international and GLOBAL organization.

Thru all my ASIS years have had the opportunity to really embrace OUR bylaws and Code of ethics and will love to help to promote them and live them thru our Board.

I know that every voluntary position will demand time and I'll be always available to make our members to know that their personal and professional growth can be under our Association because I'm a real example of how much you can learn and improve yourself learning for our community and members,

Thank you for the opportunity to apply and your time for reading this application.

**Based On This Understanding, In What Specific Ways Could You Contribute/Make An Impact?**

Representing my region, my country, my language.

I had the opportunity to work once with Peter choosing also another board and was a very satisfying experience because was able to move our organization in a more international way. 'As well as I've had the opportunity to promote our association creating new chapters and helping chapters to succeed in their growth and election of new boards, I think that my knowledge of the By laws and Code of Ethics will also help in order to aim and choose those individuals that will better represent a global community.

**What Professional Efforts Make You Deserving Of This Candidacy?**

All the years I have been working with ASIS and all I really want to help in order to make our association a complete and real global association. I leave my RVP position because was time to do so but I have always look forward to share with my example how much you can growth and learn joining ASIS and their goals. Have no other intentions but to help to make ASIS hear from my region and a whole huge community of people that sometimes is just the language the fact that keeps them away to share more. I think that I don't "deserve" nothing, just want my experience to help tru this elections time. Thank you for open this opportunity!

**What Accomplishments Within ASIS (Not Simply Roles You Have Held) Make You Deserving Of This Candidacy?**

Was able to growth the membership numbers in my chapter and region tru my Time as Chairwoman of the Mexico North Chapter

Was able to form a new chapter for my country Puebla Southeast

Was able to help and start WIS operations naming Maritere Septien as the first responsible for this group and have had the opportunity to see her growth in several ASIS positions and gaining leadership for her and all other women who will see her example as one of our goals: to promote leadership in our industry. I'm really happy to see her making a difference in our association and helping making "Latinos" been heard in important positions in our association.

**In What Other Volunteer Activities Have You Participated That Would Best Qualify You For This Position?**

Among all my ASIS activities with the international part and my region, I'm participating with Bomberos de Nuevo León in helping with education. i'm Responsible now to give them training in NFPA codes and new fire technologies because this Firefighters Corp is not part of the government but is being running by a Patronage system with no acces to economical resources to have proper education. Makes me really happy to share all that I've had the opportunity to learn thru all my Professional fire experience years.