



euroDynamics

The Official Newsletter of ASIS International in Europe

February 2016, No. 132

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ASIS Europe

Rowley to Keynote at ASIS Europe 2016



ASIS International is pleased to announce that **Mark Rowley, assistant commissioner for specialist operations, Metropolitan Police Service of London**, will be a keynote speaker at the ASIS 15th European Security Conference and Exhibition (ASIS Europe 2016), 6 to 8 April.

Rowley joins a [programme](#) that is already packed with quality content. This year's educational roster has been expanded to more than 50 sessions in five tracks. The sessions will be supplemented by [professional tours](#) on the day before the main conference, as well as by ASIS's renowned networking events.

At the conference, there will be [three receptions](#): the Welcome Party powered by Nedap at the Leadenhall Building, the President's Reception, sponsored by Tyco Fire & Security in the iconic Egyptian Sculpture Gallery of the British Museum, and a closing reception hosted by the ASIS United Kingdom Chapter at the House of Lords.

Register for the conference [here](#). Early rates are available until 2 March.

For further information, please contact europe@asisonline.org or visit the [website](#).

Mentorship: Guarantee Our Chapter and Profession's Future

By Paul Robrechts and Ben Suurd

The ASIS International Benelux Chapter has created a new initiative for students. The chapter is setting up a mentorship program dedicated to security students who want to join, but are unable to pay the full ASIS membership amount (\$70/€62). The solution is that funds from Benelux Chapter

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ASIS International 15th European Security Conference &

members who wish to support the students will be used to pay the membership fees. Participating chapter members can choose to pay an additional €50 on top of their regular annual chapter fee of €120 (which includes participation in chapter events).

Through this support and mentorship, the chapter achieves a win-win situation:

- We strengthen the link with students and bring more young professionals in our network.
- The students receive a warmer introduction and fuller support.

The chapter is delighted to note that at this time there are 50 students who would like to join and, no doubt, this number will increase in coming years. Thus far, chapter members have put forth an enthusiastic response to the student membership fee-pay plan.

For more information about this initiative, e-mail secretariat@asisbenelux.eu.

Paul Robrechts is chair and Ben Suurd is the young professionals liaison for the ASIS Benelux Chapter.

Have Your Say: EU Cybersecurity Consultation

The European Commission seeks stakeholders' views on the work of the future cybersecurity public-private partnership, as well as on potential additional policy measures that could stimulate the European cybersecurity industry.

The ASIS EU Liaison Subcommittee is drafting a coordinated response reflecting the views of security professionals. For background information about the consultation, click [here](#).

If you would like to participate in the common ASIS response, please submit your input to europa@asisonline.org using this [form](#). Please send us your input by 1 March to enable us to fashion a coherent response by the required deadline.

Agean Chapter Holds Annual Congress



Exhibition, London, 6-8
April, 2016



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ASIS International
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ASIS Europe Network



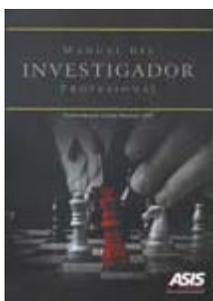
ASIS Asia-Pacific
Network



ASIS Middle East
Network



El Manual del
Investigador
Profesional ya
está disponible en
español



La **guía** explora temas necesarios para ser un exitoso investigador y prepararse para el examen Certificado de Investigador Profesional.

Did You Like This
Issue?

The European Bureau
of ASIS continuously
strives to bring high-

By Angelos Agrafiotis

The 7th ASIS International Aegean Chapter Annual Congress took place on 21 January at the President Hotel, Athens. Four speakers addressed the attendees:

- Aaron Richman, CEO of TAM-C Solution (Target Actionable Monitoring Center Solution), who spoke on the subject "Public Private Information Collection in the Age of ISIS."
- Apostolos Alamanas, former major general of the Hellenic Police Forces, former director of the Financial Police, head of the Greek mission to Europol from 2008 to 2011, and current corporate security consultant, who addressed the chapter on "White Collar Crimes: Money Laundering and the Development Methods."
- Georgios Stefanopoulos, master of clinical psychology of Northeastern University, Boston, Massachusetts, United States, who discussed "Psychological Negotiation: Usage of the Communication Bridge."
- Kostas Onisenko, journalist at Kathimerini Group, who explored "The Bloodless Operation for the Annexation of the Crimea by the Secret Services of Russia."

Aegean Chapter Chair Angelos Agrafiotis led the congress, which was attended by 33 participants, including chapter members; embassy security supervisors, banking organisations, and executives of the Hellenic Police; and other private commercial companies.

Honorary plaques were awarded to the speakers for their contribution to the successful outcome of the conference, as well as certificates of attendance to the participants.

A&K Risk Management Consulting was the Gold Sponsor of the congress and *Security Manager* magazine and bloko.gr website, were media sponsors.

Angelos Agrafiotis is chair of the ASIS Aegean Chapter and general manager of A&K Risk Management Consulting.

Anti-Piracy Analyst Newsletter

By Sebastian Mueller

The ASIS International Germany Chapter's monthly *Anti-Piracy Analyst* newsletter is now available in English.

The Germany Chapter supports the experts of this leading information service to provide readers with the latest news, helpful tips, and independent expertise.

To subscribe please click on the links below:



[German version](#)



[English version](#)

Anti-Piracy Analyst is published by long-time partner Karg und Petersen Agentur für Kommunikation GmbH. Karg und Petersen treats all personal data as strictly confidential; subscribers can easily unsubscribe at any time.

Sebastian Mueller is secretary of the ASIS Germany Chapter and director operations at Tango Security & Investigations GmbH

Croatia Chapter Annual Meeting Report

quality content to ASIS members in Europe. Consequently, we invite you to contact the [editor](#) to provide feedback or submit an article.

Updated Links and Resources

Please visit our updated [Links and Resources page](#).

Contact the [EMEA Bureau](#) with additions or corrections to the many useful information resources provided.

ASIS International EMEA Bureau

For queries on ASIS European events, membership, benefits, resources, certification, or other topics, contact the EMEA Bureau at:

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www.asisonline.org

European Links

Visit the ASIS International European web portal at:
www.asisonline.eu

Please visit our European Chapter websites:
www.asisbenelux.eu
www.asiscz.org
www.asisfinland.org



Members and Guests at the Croatia Chapter AGM.

By Ivica Zvonko Miljak and Eduard Stor

The ASIS International Croatia Chapter met on 11 January to review its 2015 Annual Report and elect a new leadership team. The chapter ended 2015 with 29 members, which is an increase of about 40 per cent, making it the largest chapter in the southeast of Europe.

ASIS members from Bosnia and Herzegovina, Slovenia, and Montenegro are also welcome to attend Croatia Chapter meetings, as there are no independent chapters yet in those countries.

During the meeting, Regional Vice President Marko Sukilović, stated, "The results of the Croatia Chapter significantly helped the membership performance of the group (Croatia, Italy, Serbia and Spain), and for that I'm grateful."

A new chapter leadership was unanimously elected, consisting of:

- Vlado Zoric, chair
- Marko Sikirica, vice-chair
- Berislav Bucan, secretary
- Darko Gelo, treasurer

Also at the meeting in Zagreb, Godfried Hendriks, CPP, member of the Board of Directors of ASIS, expressed his satisfaction with the work of chapter. He emphasized the long-term personal cooperation within ASIS by the outgoing Chapter Chair Ivica Zvonko Miljak.



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Benefits of ASIS Membership

The top reasons you benefit by being an ASIS International member:

- Unrivalled networking opportunities with more than 38,000 industry peers.
- Up-to-date information, including industry best practices, new technologies, and emerging trends.
- Complimentary subscriptions to *Security Management*, the leading security industry publication, and *ASIS Dynamics*, the Society's award-winning member news publication.
- Opportunities to build a professional reputation and credentials.
- Tailored professional development programmes to fit your specific career goals.

Hendriks (above left) presented Miljak with a certificate of appreciation for his dedication as an elected volunteer leader.

Ivica Zvonko Miljak is chair of the supervisory board at Brioni. Eduard Stor is special networks management specialist at Croatian Telekom.

The submission deadline for the next issue is 1 March.

ASIS International News

Security Spotlight on Security Project Management

SECURITY SPOTLIGHT

Even the best organizations are only able to complete 80 per cent of their projects on time, on budget, and on track with their original goals, according to the *Project Management Institute's 2015 Pulse of the Profession*. At the other end of the spectrum, "low performers" only achieve these imperatives 60 per cent of the time. Do these statistics reflect what happens when security professionals engage in project management?

The authors and speakers featured in [this month's Security Spotlight](#) offer specific plans, strategies, and tactics that can help security project managers exceed the industry norms.

Do you have ideas for a future Spotlight? Share your ideas by e-mailing marketing@asisonline.org.

New Certificate Program for Security Management Execs

ASIS International and Madrid-based IE Business School have collaborated on a new certificate program to provide security managers with education in areas identified as essential for their current and future management positions. The new program is built upon Effective Management for Security Professionals, the successful four-day executive education course established by ASIS and IE Business School in 2011. The new program was launched earlier this year.

The **IE Executive Development Certificate** will be awarded to ASIS members who complete **four** executive education courses within a two-year period. The four courses have been selected from a list of existing IE Business School programs for their suitability for security professionals seeking to develop their business skills.

Participants may choose four of the following five programs: Leading Change and Innovation (four days), High-Impact Leadership (three days), Executive Negotiation Workshop (two days), Communication Skills and Speaking Workshop (three days), and Strategic Project Management (three days).

"This initiative complements and widens the content of the ASIS/IE Business School's Effective Management for Security Management for Security Professionals program and represents a step forward toward ASIS's goal of providing high quality education for its members worldwide," states Juan Muñoz, CPP, ASIS Spain Chapter chair, who collaborated with IE Business School in designing this new certificate for ASIS members. "This program equips security executives with the knowledge and skills required to make high-level decisions within the organization."

For more information or to register contact: Senior Associate Director of Admissions and Business Development Karolina Cintrón at Karolina.cintron@ie.edu; +34 91 568 96 69.

- Advocacy of the security industry to the government and business communities.

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- Access to more than 300 peer-reviewed, security-related publications.

- Discounts on programme and ASIS Annual Seminar and Exhibits registration, merchandise, and certification programmes.

[More Information...](#)

New Chapters: Call for Volunteers

ASIS International seeks volunteers to help form new chapters in Iceland, the Baltic States, the Western Balkans, and other European countries that currently lack them.

For more information, contact the [EMEA Bureau](#) or [click here](#) to download procedures on forming a new chapter.

ASIS Published Titles

- [POA: Physical Security: Applications: Information Security: and Investigation](#)

- [POA: Security Management: Legal Issues: Security Officer](#)

Effective Management for Security Professionals



Registrations for the 6th edition of this successful program are open. Organised by prestigious IE Business School in Madrid in collaboration with ASIS International, this course has already been attended by members from fifteen countries. Effective Management for Security Professionals is an international executive program specifically designed to assist mid- to senior-level security managers in developing their business acumen to become more effective managers and leaders within their organization. The program will focus on business fundamentals and help participants develop a salient voice in business matters. Program objectives are:

- Harness the dynamics of business fundamentals and the business challenges today's organizations are facing.
- Develop a strategic understanding of the role of security management as an enabler of business success.
- Present a sound business case for security initiatives to ensure funding.
- Become effective leaders in a nonhierarchical environment and across functional boundaries.

This program will push participants beyond simply acquiring new knowledge and skills. It is built around interactive discussions, case studies, and teamwork—all of which are intended to expose participants to the frameworks and tools they will need to succeed in an international and competitive business environment.

For more information or to register, contact Karolina Cintron, at Karolina.cintron@ie.edu ; phone +34 91 568 96 69.

CSO Roundtable Summit Announced



The 21st Century Enterprise: How the Next Decade will Change the Organization as we know it today.

From the advent of social media and mobile technologies to the markedly different workforce and

[Operations: and Crisis Management](#)

- [Active Shooter: A Handbook on Prevention](#)
- [Casino Surveillance and Security](#)
- [Crime Prevention for Houses of Worship](#)
- [Detecting Forgery in Fraud Investigations](#)
- [ASIS Disaster Preparation Guide](#)
- [Emergency Planning Handbook, 2nd Edition](#)
- [First Responders Guide to WMD, 2nd Edition](#)
- [Personal Identification](#)
- [Professional Investigators Manual](#)
- [Protecting Schools and Universities from Terrorism](#)
- [Readings in Security Management](#)
- [Security in 2020](#)

Schedule Your ASIS Professional Development Now

A comprehensive 2015/2016 calendar is available [here](#). Register early and save by taking advantage of early-bird rates for ASIS educational programmes.

workplace, the first 15 years of the 21st century have dramatically changed the way we do business - and the way we expect to get business done.

Join peers and leading thinkers from around the world at the [CSO Roundtable](#) Summit for three days of strategic-level discussions focused on what to expect from technology, demographics, management styles, digital intellectual property, and threats to the workplace in the coming decade. You will walk away with deeper personal and professional relationships, as well as the knowledge to enable change -- not just respond to it.

The [CSO Roundtable](#) is proud to hold this prestigious event at the exclusive Skywalker Ranch at Big Rock, California. The summit is open to CSO Roundtable members and those who are eligible to join the CSO Roundtable. Eligibility criteria are outlined at the [CSO Roundtable website](#).

Viewpoints and Articles

Hotel Security: Assessing the Soft Target



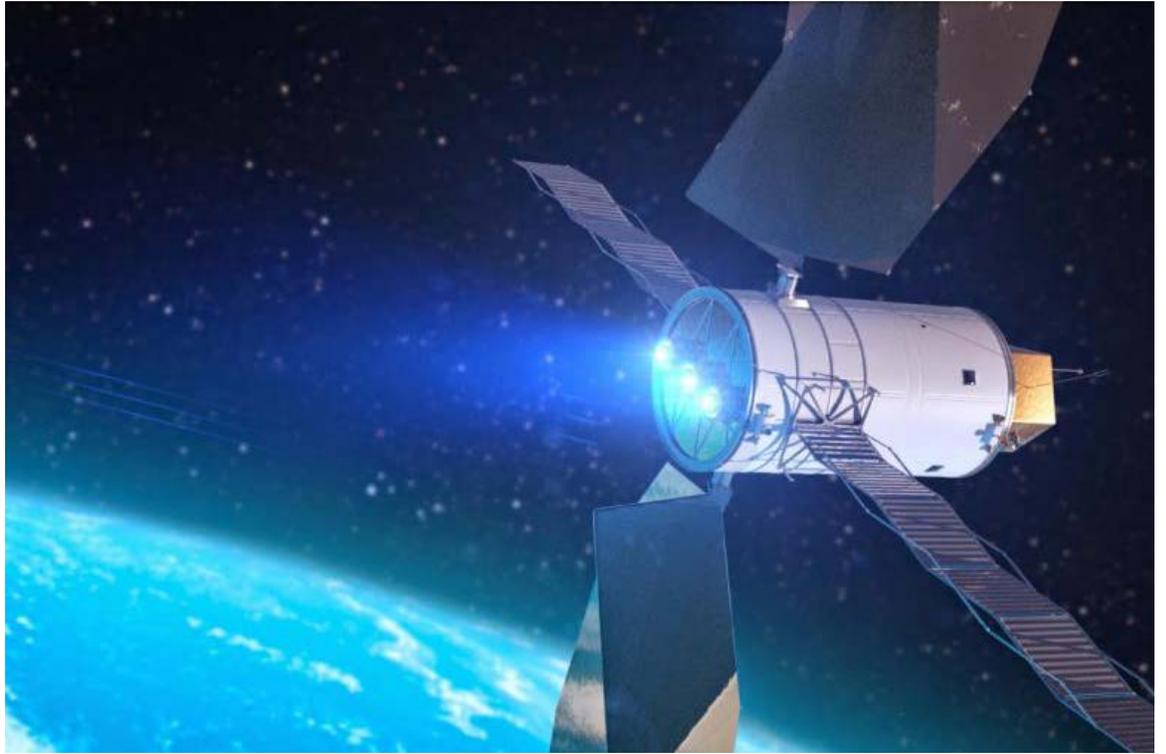
By Frank Andrew Davis, CPP

I have spent a large proportion of the last 14 years travelling the world on behalf of a British government organisation, as well as within senior corporate positions. During these travels, I conducted security risk evaluations on hundreds of hotels -- from internationally recognised brands to small private hotels and guest houses. The process I used has remained the same throughout, although the results, as you can expect, have differed.

Read the full article [here](#).

Frank Andrew Davis, CPP, is managing director at Trident Manor Limited

Space: Another Frontier Under Threat



The weakness of security in outer space is a growing common threat to the whole of society and it is only going to get worse if we do not take action, writes Didier Schmitt, a space security analyst at the European External Action Service (EEAS).

As recent events in Paris have shown, asymmetrical attacks are a cost-effective way for terrorists to cause immense impact. This was also the case for the cost ratio between the 9/11 attacks and the subsequent invasion of Iraq. But there are other threats coming, beyond these cowardly actions, in the future. Space is an obvious next target, as an increasing number of vital services depend on it.

Read more [here](#).

Source: *Euractiv*

EU Watchdog on Privacy Shield



Isabelle Falque-Pierrotin

Data protection watchdogs from around the European Union have reassured companies that they can continue transferring personal data to the United States under alternative legal means -- at least for the time being, while the EU nails down details on its new "privacy shield."

"Until we have analysed the content of the arrangement and the possible consequences on the other transfer tools we will allow data controllers to use the BCRs [binding corporate rules] and standard contractual clauses," said Isabelle Falque-Pierrotin, president of the Article 29 Working Party, which represents the powerful privacy authorities from EU member states.

The European Commission announced on 2 February the 'EU-U.S. privacy shield', which is a new arrangement to replace Safe Harbour -- ruled invalid by the European Court of Justice in a bombshell decision last October.

Read more [here](#).

Source: *Euractiv*

Horizon 2020 Funding Opportunities Announced

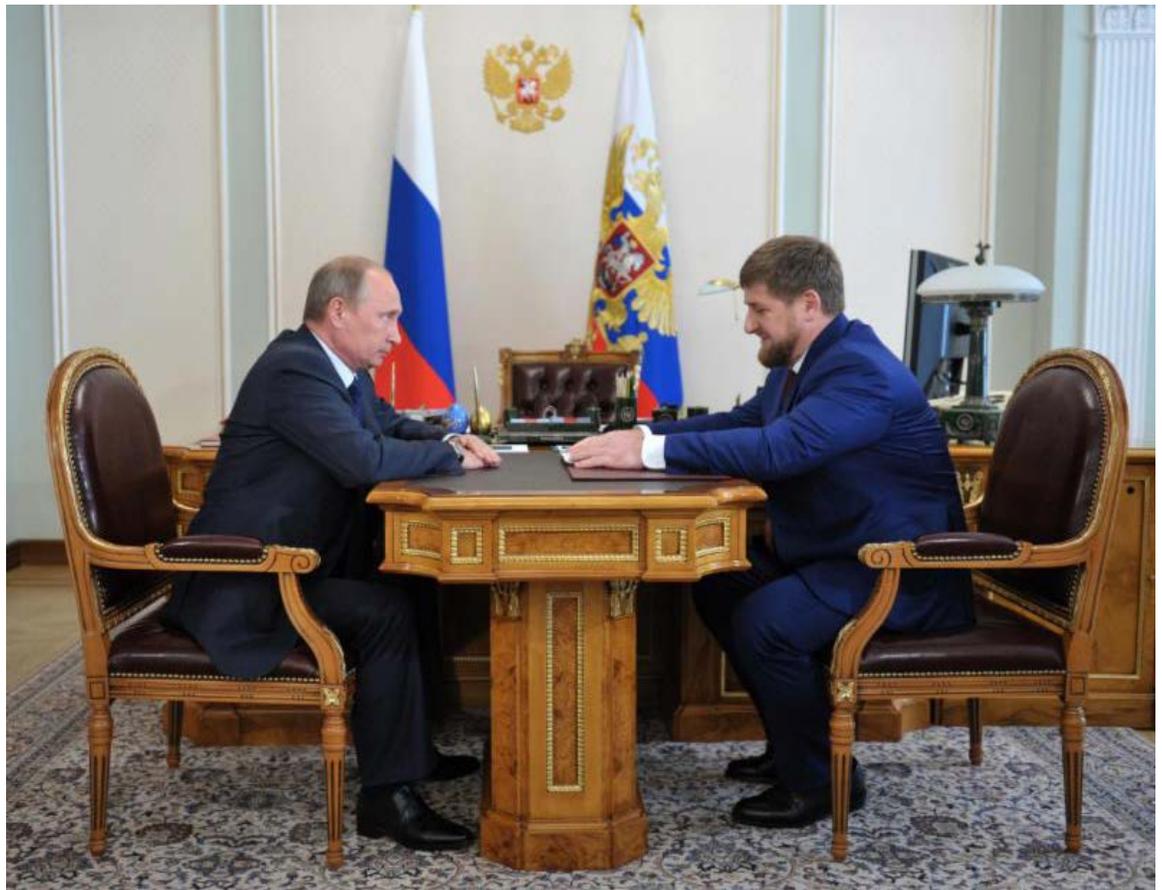
The European Commission has announced a series of topics as part of the Horizon 2020 work programme Secure Societies: Protecting Freedom and Security of Europe and its Citizens.

A wide range of topics covering security and terrorism has been published.

Read more [here](#).

Source:
European Commission

How Putin Created a Monster in Chechnya



Russian President Vladimir Putin speaks with Chechen leader Ramzan Kadyrov.

Ramzan Kadyrov may well be Vladimir Putin's most ghoulish creation—a political Golem who remains slavishly loyal to the Russian leader but who also serves as a constant and nagging reminder of how ugly Putin-style autocracy can get when it really goes over the edge. Like the character Smerdyakov in *The Brothers Karamazov*, Kadyrov claims he is only fulfilling the wishes of his master, Putin, with his brutal tactics and threats to political opponents. The Chechen leader considers himself "Putin's warrior," and his never-fading mantra is one he repeated to me in an interview at one of his palaces in the Chechen republic: "As long as Putin backs me up, I can do everything. Allahu Akbar!"

Read more [here](#).

Source: *Politico*

Europol Joins Forces with EU Financial Intelligence Units

Since 1 January 2016, Europol's financial intelligence and counterterrorism capabilities have been substantially strengthened by the integration of a decentralised computer network of the European Union Member States' Financial Intelligence Units (FIUs), known as FIU.net.

Under the auspices of the EU FIU platform and the renewed provisions set in the IV anti-money laundering Directive, the embedment of FIU.net into Europol aims to create more synergy between financial and criminal intelligence, ultimately boosting efforts to fighting organised crime and terrorism in the EU.

Read more [here](#).

Source: *Europol*

Europol Tackles Social Engineering



More than 55 international experts have taken part in a global strategic meeting on social engineering, hosted by Europol at its headquarters in The Hague.

In addition to the 28 EU Member States invited, specialists from the Royal Canadian Mounted Police, Colombia, the former Yugoslav Republic of Macedonia, Norway, Switzerland and the U.S. Department of Justice and U.S. Postal Inspection Service also attended the event.

The following main topics were discussed:

- Mass marketing fraud
- Romance scams
- Elder fraud
- Pyramid fraud
- Advance-fee scams

Read more [here](#).

Source: *Europol*

Dupont's Billion-Dollar Colour Formula Swiped

There's white, and then there's the immaculate ultrawhite behind the French doors of a new GE Café Series refrigerator. There's white, and then there's the luminous-from-every-angle white hood of a 50th anniversary Ford Mustang GT. There's white, and then there's the how-white-my-shirts-can-be white that's used to brighten myriad products, from the pages of new Bibles to the hulls of superyachts to the snowy filling inside Oreo cookies.

All this whiteness is the product of a compound known as titanium dioxide, or TiO₂. A naturally occurring oxide, TiO₂ is generally extracted from ilmenite ore and was first used as a pigment in the 19th century. In the 1940s, chemists at DuPont refined the process until they hit on what's widely considered a superior form of "titanium white," which has been used in cosmetics and plastics and to whiten the chalked lines on tennis courts. DuPont has built its titanium dioxide into a \$2.6 billion business, which it spun off as part of chemicals company Chemours, in Wilmington, Delaware, United States, last autumn.

Read more [here](#).

Source: *Bloomberg*

Education and Events

ASIS Middle East 2016 Just Around the Corner



There are just a few days to go before the opening of ASIS 7th Middle East Security Conference and Exhibition.

Senior security practitioners make up the majority of the delegates, coming from a range of industries such as oil and gas, hospitality and construction. Law enforcement and government are also well represented.

You can still register online for the conference [here](#) until midnight on 19 February or register onsite.

The educational programme is available [here](#).

For further information, please contact middleeast@asisonline.org or [visit the website](#).

ASIS China 2016 Dates and Call for Presentations Announced



Following the success of last December's sell-out inaugural event, ASIS International has just announced that the ASIS China 2016 Conference will take place from 26 to 28 October.

The Call for Presentations is now open [here](#). The deadline for submissions is 30 April.

For further information, please contact asiapacific@asisonline.org.

EuroDynamics Seeks Articles



ASIS International invites members to submit articles to be published in future editions of *EuroDynamics*.

Whether the topic is a case study about a facility, an analysis of new legislation in your nation, an article about mitigating threats a look at fresh opportunities for the security profession, or other items that promote practitioner knowledge and best practices with other ASIS members, we would be glad to receive it.

Board certified professionals are entitled to claim up to 9 CPE credits per published article.

General writing guidelines:

- Articles must be in English only.
- Articles should not exceed 350 words.
- If you would like to submit longer articles, please send a 350-word summary that will be published in the newsletter and on the ASIS European website with a link to the full article.
- Sales or marketing submissions will not be accepted.

Please contact the [editor](#) for more information and to submit an article.

Global Agenda

21 to 23 February, 2016 -- [ASIS 7th Middle East Security Conference & Exhibition](#), Dubai, United Arab Emirates

6 to 8 April, 2016 -- [ASIS 15th European Security Conference & Exhibition](#), London, United Kingdom

27 to 28 April, 2016 -- [26th New York City Security Conference & Expo](#), New York, NY USA

12 to 15 September, 2016 -- [ASIS 62nd Annual Seminar and Exhibits](#), Orlando, FL, USA

26 to 28 October, 2016 -- ASIS China Conference 2016, Shanghai, China

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