



# Certification *Profile*

**Gary P. Marino, CPP, PSP, PCI**, is a man of distinction, as the professional credentials following his name indicate.

Marino is one of only six security professionals worldwide to hold all three of ASIS's certifications. More impressively, Marino, a Society member since 1996, is the only person to ever attain all of the certifications in less than one year. He did it in only 10 months.

Marino entered the security field more than a quarter century ago, attracted to it by his military experience in intelligence collection and investigations. "I still love the 'whodunit' aspect of the job," he says.

Not surprisingly, his first certification was in investigations. He earned his PCI in September 2003, followed quickly by his PSP in February 2004 and his CPP in July 2004.

In his present position as security manager, North America, for INEOS, a newly formed global chemical manufacturer, Marino uses the broad range of skills and knowledge required for each credential. He is responsible for conducting internal investigations, overseeing physical security plans and managing security assets at 15 chemical site

locations across the continent.

As the only security professional in the company, Marino thinks his credentials hold particular value. "I believe that ASIS certification is a security yardstick to measure not only the competence and professionalism of the individual, but also the management's support for the company's security program," says Marino, adding that CPP certification was a requirement for the job. "When you test for success, everyone wins."

While he is proud of his accomplishment in attaining all of the ASIS professional credentials—and encourages others to pursue their own certifications—Marino places the true value of the credentials in the preparation and testing that goes into acquiring them.

"I believe that [the credentials] have a minimal measurable effect on day-to-day operations. The true effect is created through the countless hours of study necessary to obtain the certifications," he states. "It's not just the certification that is important. It's the process of learning and capturing areas of expertise that you might not be familiar with."

—By *Chris Flynn*, ASIS public relations manager