

John Hunepohl, PSP, has worked in the field of security his entire professional life. After traveling the world as the child of an army family, Hunepohl served a four-year enlistment in the U.S. Navy plus a six-month critical extension during his Vietnam tour.

After he received an honorable discharge in 1966, former navy comrades convinced him to join IBM in Richmond, California. IBM introduced Hunepohl to the business world, but a 68-year-old neighbor introduced him to the world of locks and locksmithing, which he himself was only just learning. "I was intrigued with the fact that a 68 year old could learn a new trade and start a successful business" said Hunepohl.

After taking locksmith training, Hunepohl followed in his neighbor's footsteps and opened his own security business in Antioch, California in 1968. He soon gained a reputation as being accomplished at picking locks under less than ideal situations. With court orders in hand, various law enforcement and government agencies called on Hunepohl to open facilities while ensuring that "evidence of entry" was not discernible.

Home burglaries were on the rise at the time, and providing security

systems for both homes and businesses was a logical step. Then in 1978, Hunepohl sold his Antioch business and relocated to Sacramento, California, where he was employed by a security components distributor. The move provided an opportunity to learn more about life safety and security, including codes and components, such as CCTV, access controls, and fire alarms.

In 1990, Hunepohl joined Checkpoint Systems ACPG as national sales manager. He was also project manager for its first Windows-based access control software.

Hunepohl joined ASIS in 1980. In 2003, he became one of the first to obtain an ASIS Certification for Physical Security Professional (PSP).

Hunepohl is now director of sales for ASSA ABLOY Americas ISS (Integrated Solutions Specialists). He is tasked with assembling a sales force of approximately 25. He plans to make the PSP an integral part of the requirements for his team. "What will make them special is that each and every one will have proven their proficiency by passing the PSP test," states Hunepohl.

—Profile by Vicki Contavespi, ASIS public relations manager



Hunepohl