

## PSP Profile

Mauro de Lucca, PSP

**T**echnology has always interested Mauro de Lucca, and that's what ultimately led him to the security industry, membership in ASIS, and his Physical Security Professional (PSP) certification.

"I've worked in security since 1994, and was really attracted to the industry for the new technologies it applied," says de Lucca, who worked for two security systems manufacturers and integrators for nearly a decade before opening his own company in 2003.

Soon after starting his company, FMB Sistemas de Controle in São Paulo, Brazil, de Lucca discovered the value of ASIS membership. "I decided to join ASIS at the same time I was starting my own company," he says.

"As my business strategy was based on offering better projected and more effective and reliable systems, I needed to find the best way to get updated information and to have access to the best industry courses and practices," he explains.

Even as a security professional running his own company, de Lucca thought that certification was important enough to his career

to set aside time and finances from work to prepare for the PSP exam. He was awarded his PSP certification in September 2004.

De Lucca encourages his employees to pursue certification, offering as an incentive to pay 50 percent of all course and exam costs, including travel to the U.S. Costs are dramatically higher for security professionals working in Brazil, where neither the PSP preparation courses nor the exam are offered locally. De Lucca took the test in Dallas.

It's a good investment, he says. "The company acknowledges and values the PSP certification as an essential tool to increase the quality of service we render," explains de Lucca, citing the demand for such certified security professionals among the thousands of companies working on physical security issues in Brazil. De Lucca also observes that PSP certification would be beneficial to a variety of sectors outside of the security industry, including project engineers, builders, and those in the military. ■

—By Chris Flynn, public relations manager



de Lucca