

Designation Profile

Stoked for Success

Professional growth, marketability, advanced education, or a combination of all of these, continues to fuel the pursuit of ASIS International's board-certified designations—Certified Protection Professional (CPP), Professional Certified Investigator (PCI), and Physical Security Professional (PSP). Thus far, three noteworthy individuals—Darryl Beard, James Cawood, and Daniel Mania—have burned midnight oil to earn all three.

Beard. Darryl H. Beard, CPP, PCI, PSP, is the president of Integrated Security Training, a New Jersey-

based consultancy. With more than 18 years' experience in public law enforcement and private security, his

range of professional duties includes executive protection training, disaster management and security awareness programs, threat assessments, and security surveys.

Beard earned his CPP in 1999 and pursued the CPI and PSP when they were first introduced. Beard's background as an investigator for the New Jersey Police Department prepared him well for the PCI exam, he says, but he had to work hard and invest study time for all three exams. Beard says he is grateful for the support he received from his previous and current ASIS chapters—the South Jersey and Northern New Jersey Chapters—while preparing for his exams.

A strong proponent of certification, Beard says that it standardizes the profession and lends credibility to the security management profession. He says that in possessing the three designations, he can more easily display his diverse skills when competing in the security field.

Cawood. James Cawood, CPP, PCI, PSP, president of Factor One of San Leandro, California, earned his CPP 19 years before receiving the

PSP and PCI designations. "I was at a stage where I was ready to pursue new opportunities, and I wanted to objectively test the level of knowledge I had," he says.

Cawood possesses more than 20 years' investigative experience, and he was able to rely on his practical skills when studying for the PCI exam. Cawood strongly advises prospective exam takers to plan out a study course in advance when preparing for any of the certification exams, as he did, reading and studying on his own.

Already, Cawood says he sees that having all three certificates gives him an extra edge in the security market. "My clients are providing me with opportunities to work on a broad range of projects," he reports.

Mania. Through a vigorous self-education process and informal study programs, Daniel Mania, CPP, PCI, PSP, was able to earn all three designations in less than three years. "I can't think of a single reason why a qualified person should not become certified," he says.

Mania has dedicated most of his career to the public sector, serving

in local law enforcement, the U.S. Drug Enforcement Agency, and the Secret Service. Recently, Mania moved to the private sec-



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tor, currently serving as director of corporate security for America Online and instructor of a security course at The George Washington University in Washington, D.C.

Mania encourages his employees to earn the designations and says he uses the services of certified vendors because "it's good to see that they took the time to review and study." Earning the CPP, PSP, and PCI has given him the extra edge he wanted, says Mania. "It's best to always be prepared because you never know when an opportunity may present itself." ■