

## **Military Liaison Council Minutes**

**4 February 2009**

The Military Liaison Council held its monthly teleconference on Wednesday, 4 February 2009. Mr. Greg Steele, Military Co-Chair, opened the meeting at 12:10PM EST. The following members participated:

Joe Gulinello - Council VP  
Greg Steele - Council Military Co-Chair/USCG Rep  
Kurt Fecht – NCIS/US Navy Rep  
Ken Freeman, CPP – PCB Member  
Dreddrick “D” Brown - representing US Army  
Paul Mellema - Canadian Forces Rep  
CMSgt Brent Belcoff, CPP – USAF  
Sam Brinkley – Private Sector Co-Vice Chair  
Andy Gale, CPP  
Jim Meccics  
Joe Rector, CPP, PSP, PCI – Council Secretary

### **Annual Seminar Proposals:**

Joe Rector briefed that he had submitted our MLC proposals for presentations on “Emerging Trends in Military Security” and “Military Security Operations in Iraq/Afghanistan.” The proposals follow the format as last year. “Emerging Trends” will be 2-60 minute sessions and the “Military Security Operations” in Iraq/Afghanistan will be 2-90 minute sessions. Joe briefed that he listed many of the service reps as placeholder speakers in order to meet the initial ASIS requirement and we will adjust to reflect the correct speaker as we get closer to the seminar in Sep. Joe also briefed to expect the presentations to be due to ASIS in mid-August. Sam Brinkley suggested including a “Contractor Support to the Military” brief as part of the “Emerging Trends” presentation. The council concurred. He and Jim Meccics will work on this portion of the presentation. Greg Steele asked all service reps to let us know soon if they could not commit to the presentations. Finally, Brent Belcoff briefed that he had contacted Lt Col Shannon Caudill about conducting an annual seminar presentation on the Ft. Dix Six. Unfortunately, Lt Col Caudill will be unable to make the presentation due to being reassigned to command a Security Forces Squadron in Iraq.

### **ASIS Marketing/Business Case Study:**

The bulk of the meeting was devoted to a lively discussion on ASIS marketing opportunities - with the military and with the Federal Civil Service. There appeared much interest on the part of ASIS to expand membership and thereby expand the vendor incentive at the annual seminar (their primary money making vehicle). These discussions evidenced fundamental agreement on expanding ASIS membership to a much broader and larger population, but more work and

discussion was needed to establish what incentives to membership might be offered, such as adjustments to the certification paradigm and/or rate schedule. ASIS lobbying efforts w/Congressional advocates were cited a potentially valuable effort in order to both recognize and validate ASIS standards for use across the Federal landscape (particularly in the absence of any known alternative), and to minimize or eliminate some of the legal impediments to using appropriated dollars against membership fees. Greg Steele and John Bonsee will have a follow-up conversation with Jim Evans, Director of Finance and Administration, and other ASIS Officials at Thursday's lunch. The MLC CVP, Joe Guilinello, voiced his strong support for the effort.

### **2009 MLC Business Plan:**

Joe Rector briefed that he submitted our council 2009 business plan on 22 Jan 09. Members can view the plan via the following link (<http://www.asisonline.org/membership/volunteer-secure/strategicplan/reportView.xml?year=2009&group=23>) and logging onto the ASIS website.

### **MLC Newsletter:**

### **MLC Membership:**

The council voted to add Mr. David C. Martin from the Coast Guard staff as a member of the MLC. Welcome Dave! Greg Steele and Joe Rector discussed that we still need to follow up with those folks who expressed an interest in the council from the survey and the annual seminar.

### **Military Appreciation:**

Greg Steele briefed that we still need to formalize the job exchange aspects between ASIS and the Warriors to Work program. Sam Brinkley briefed he would work to link up the Warriors-to-Work jobs website with the Career Builders website which his company uses.

### **2010 Global Terrorism Conference:**

The Global Terrorism, Political Instability and International Crime has invited our council

### **ACTION ITEMS:**

- Service reps submit numbers of active duty and reserve component military as well as civilian law enforcement and security professionals to Joe Rector. The numbers will be used for the business case study with ASIS. **(OPR: All Service/Component Reps; OCR: Joe Rector; SUSPENSE: 15 Feb 09)**
- Submit inputs for the MLC newsletter to Joe Rector **(OPR: All service reps; military appreciation rep. OCR: Joe Rector; SUSPENSE: 30 Mar 09)**
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Mr. Steele closed the meeting at 7:00PM EST. *Our next MLC teleconference is Wednesday, 4 February 2009, at 12:00PM EST.*

//Signed—jlr—6 Feb 09//

JOSEPH L. RECTOR, CPP, PSP, PCI  
Recorder

Approved/Disapproved

//Signed—jgs—6 Feb 09//

JOHN G. (GREG) STEELE  
Council Military Co-Chair/USCG Rep

Approved/Disapproved

//Signed—jjb—6 Feb 09//

JOHN J. BONSEE  
Council Private Sector Co-Chair