

**ASIS International
Military Liaison Council Minutes
23 September 2007**

The Military Liaison Council held its annual meeting on Sunday, 23 Sept 2007. Mr. Jeff Geoffroy-USMC, Military Sector Chair, opened the meeting at 5:00PM EST. The following members participated:

Mr. Jeff Geoffroy – Military Sector Co-Chair
Mr. Jim Mecsics – Private Sector Co-Chair
Mr. Greg Steele – Military Sector Co-Vice Chair/USCG Rep
John Bonsee – Private Sector Co-Vice Chair/Membership Chair
Mr. Tom Esbenshade – Representing NCIS
Mr. Dave Ramirez – Military Appreciation Committee Chair
Col Bob Tirevold – USAF Rep
CMSgt Brent Belcoff, CPP – Representing USAF/Recorder
CPT Dawn Bolyard – Representing NGB
Mr. Randy Smith – USMC Rep
Mr. Jerry Zellars, CPP – Membership Committee
LCDR Wes Latchford – STRATCOM Rep
Mr. Joe Rector, CPP, PSP, PCI – Certification Board Liaison
Mr. Ken Freeman, CPP – Member, Professional Certification Board
Mr. Joe Kamide – Representing US Army
Mr. Dan Yaross – Representing US Army
Sam Brinkley – Strategic Development Committee Chair
CDR Andy Gale, CPP – Canadian Armed Forces Rep
Col Barry Neulen, CPP – Joint Staff Rep

The following items were discussed:

Key Accomplishments Over the Past Year

NG Bureau Membership
International outreach (Canada, UK, Mexico)
Sponsored 2 presentations at 2006 Annual Seminar
Sponsored 2 presentations at 2007 Emerging Trends
Sponsored 7 presentations for 2007 Annual Seminar
Chapter Engagement/Military Appreciation Initiatives
Succession Planning
By-laws/Governance Update

Civil/Military Exchange Initiative

Sam Brinkley initiated/led the discussion on **Civil/military exchange initiative**. Both the *MLC Issue Paper on Promoting Civil-Military Exchange* and the *NDIA Homeland Security Division Focus Area Goals for 2007* papers were discussed. Both these papers assist/aid in establishing a solid MLC base for the out years. There is a consensus that the civilian sector wants to know more about the military and how to improve working relationships between both military and civilian sectors. Discussed reduced rates for military members (Civilian/Uniformed) at reduced rates; however, the council must be sensitive to ASIS's charges for courses. Andy Gale stated the whole goal of the MLC is to motivate ASIS to provide improved support for the International Militaries to ensure that all militaries have opportunities around the globe. Attending meetings across around the world may be financially difficult for all country representatives to attend key meetings and that the council needs to continually embrace international participation and support. It is clear we need trade professionals from the Homeland Security industry (This is supported by President Bush). The MLC strategic plan needs to outline engagement at the highest levels of the government agencies (FEMA, DHS, NIDA, etc.) by high-level (Heavy hitters) ASIS leadership. Jerry Zellars suggested leveraging all ASIS councils involved with national/homeland security to energize/drive professional certifications.

Sam Brinkley questioned what is the MLC trying to achieve? Consider international arena military support authority with civilian standards or best practices for ASIS standards and are these standards supported by military processes? Bob Tirevold questioned the MLC's main focus of professional certification (e.g. CPP, PSP, etc.) and the MLC should first tackle certification prior to expanding into developing military/civilian development.

There was a consensus that all branches of the military are hiring more civilian personnel.

This subject will continue to be developed over the next fiscal year.

Membership Update

International membership promotion was discussed. Members that want to be a part of the MLC need to participate in monthly MLC meetings when possible. Mr. Geoffroy does not want to limit the MLC to 16 (Note: some participating members will be lost through attrition/job changes); however, any expansion might be detrimental to the impact of the MLC. During the 2007 Conference the networking lunches and booth will collect business cards for personnel that want to become members. MLC Membership will require MLC vote through review of member compatibility to the council.

Military Appreciation Committee Update

Dave Ramirez provided an update on MAC activities. There will be eleven military members attending the sponsored lunch on Wednesday, 26 Sept 2007. Mr. Ramirez discussed having an annual event (1st event with NYC Chapter January 11, 2008 [subject to confirmation] the 2nd annual event with Miami Chapter January 16 2008) sponsored by

a chapter for charity proceeds for wounded veterans/families. This will hopefully promote military participation. Mr. Ramirez solicited the committee for volunteers.

MLC Certification Working Group Update

Mr. Joe Kamide provided an update on the Certification Working Group activities for the past year. The MLC determined that there are different levels of membership numbers across all Services. Consider exploring modification/improvements to ASIS website/corporate programs to make participation/certification for appealing for the Services. Additionally, finding more opportunities to possibly pay for certification and courses for the Services. The VA does fund certification and not membership. It was discussed if the committee is to focus on training and or certification FIN support and/or discounts will be needed. The MLC is looking for a tiered membership pricing system based on rank and job position for future participation (Note: the FBI is the only governmental agency that purchased memberships for their personnel). Mr. Geoffroy suggested having a flat "military membership" rate. Members of the MLC will investigate the "President's Letter" and find out who is the OPR for in OSD.

Ken Freeman volunteered to pull numbers on certified/non-certified military/veteran members. He will also research data for military/veteran renewals.

Call for Presentations

Proposals for the Emerging Trends Seminar are due 15 Oct 2007. We will update our 2007 presentation for submission. (Greg Steele will take this on). Proposals for the 2008 Annual Seminar (which will be held in Atlanta, GA) are due 11 Feb 2008. The Council discussed and decided to update our 2007 presentations on Military Security/Police Operations in Afghanistan and Iraq for submission. The ASIS Annual Industry/Government Conference on Global Terrorism will be held 17-19 Mar 2008 in Arlington VA. Mr. Geoffroy will work with the Global Terrorism Council on our participation (Stand by for due dates).

Council leadership transition effective January 1, 2008.

Mr. Greg Steele and Mr. John Bonsee will move up as the Co-Chairs. Mr. Sam Brinkley and Col Gene Smith will become the Co-Vice Chairs. **Mr. Geoffroy told the council members to think about holding a seat when senior members leave the council.**

Review for bidding by MLC-sponsored presentations.

The MLC also went over conference booth and presentation loose ends.

//Signed—bpb—24 Sept 07//
BRENT P. BELCOFF, CPP
Recorder

Approved/Disapproved

//Signed—rfg—9 Oct 07//
RAYMOND F. (JEFF) GEOFFROY
Council Military Co-Chair

//Signed—jjm—9 Oct 07//
JAMES J. MECSICS, CHS-V, CFC
Council Private Sector Co-Chair