

# Certification *Profile*



**Patrick Wood, CPP**, is in the business of solutions. Previously a security supervisor for UPS, Wood is now the general manager for Per Mar Security Services, a full-service security provider. Since May 2009, Wood has overseen all aspects of

the company's security business operations in Chicago, Ohio, Indiana, and Michigan—ranging from financial and operational to sales and personnel activities.

“Part of my job is to evaluate and provide the best possible security solution to our customers,” observes Wood. “You have to be able to anticipate what could happen and then prepare a plan to either stop incidents from occurring or contain them when they do.” Wood credits his Certified Protection Professional® (CPP) designation with giving him the tools to complete a thorough, professional security survey and the confidence to convey his expertise to his customers. “The CPP credential instantly gives you credibility.”

Motivated by a desire to strengthen his knowledge and skills, Wood earned his CPP designation in September 2007. But he is not resting on his laurels; he continues to

challenge himself each day to learn more and to consistently grow and evolve his skill sets.

According to Wood, membership in ASIS has provided a strong foundation on which to build his career and enhance his overall security knowledge. He admits knowing little about the organization when he joined in 2006, but he made a decision to get involved in his local chapter. Wood went on to serve as vice chair of the Eastern Iowa Chapter and was later its chair for a two-year term. “The people you meet can be a wealth of knowledge and, for me, are a very large part of my growth as a security manager,” he states.

Per Mar Security is a strong supporter of ASIS board certification. Several of Wood's coworkers are currently preparing for the CPP examination, and Wood anticipates the establishment of study groups for the Professional Certified Investigator® and the Physical Security Professional® designations in the future.

“When new customers find out that I have a CPP certification, you can see a certain level of comfort from them.... They know that I am going to be able to provide them exactly what they need.”

*Profile by Leigh A. McGuire, ASIS marketing manager*