



# Certification *Profile*

When **Donald J. Kimberlin, PCI**, began working as a store detective in 1985, he could hardly have suspected the successful career and

impressive résumé he would build in investigations and loss prevention during the next two decades.

Working for such national retailers as Neiman Marcus, Bikes USA, Woodward & Lothrop, TH Mandy, Georgetown Leather Design, and now Staples, Inc., Kimberlin has steadily amassed a remarkable level of knowledge and experience. Along the way, he also earned his Professional Certified Investigator® (PCI) certification from ASIS International.

“I was excited to become certified from the very first time I heard that the PCI exam would be offered,” says Kimberlin. “I felt that this certification was a great way to test my knowledge and skills as a trained investigator.”

In his present position as area loss prevention manager with Staples, Kimberlin is tasked with the reduction and maintenance of shrinkage in 34 office supply superstores. Working on investigations in such areas as theft, fraud, forgery, workplace vio-

lence, vandalism, assault, safety accidents, and other matters of suspected criminal activity, Kimberlin believes his PCI credential is well suited to his responsibilities.

“As a loss prevention professional, it is very important to have a wide and diverse set of skills and training so you can handle cases which range from routine to complex in nature, and the PCI certification tests for this knowledge very thoroughly and concisely,” he says. “Certification also provides an educational platform for the years to come, which is highly beneficial.”

Kimberlin, an ASIS member since 2000, earned his PCI in February 2006, and is a big proponent of professional certification in the security industry. “I would give an unqualified recommendation to all security professionals to earn any or all of the certifications that ASIS offers. It is good for you personally, and benefits the industry to have highly trained professionals to work within the business. It also provides you with the opportunity to teach, coach, and mentor others so they can also become certified,” says Kimberlin. “Certification is a true win-win situation and is good for one and all.” ■

—Profile by Chris Flynn, ASIS public relations manager