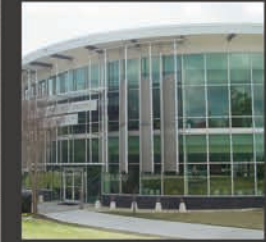


# SOLUTIONS FOCUS

## HEALTHCARE SECURITY Provider Directory

## SECURITY MANAGEMENT BUYERS GUIDE



The following companies offer a range of products and services providing security to the healthcare market. For complete listings and details, visit [www.securitymanagementbuyersguide.com](http://www.securitymanagementbuyersguide.com)

- AIMETIS CORP** ■ ■ ■  
(519)746-8888  
<http://www.aimetis.com>
- ALL TRAFFIC SOLUTIONS** ■  
(814)237-9005  
<http://www.alltrafficsolutions.com>
- ALLEGION** ■  
317-810-3768  
<http://www.allegion.com/corp/en/home.html>
- ALLIEDBARTON SECURITY SERVICES** ■ ■  
(888)239-1104  
<http://www.alliedbarton.com>
- ALPHA TECHNOLOGIES INC.** ■  
(360)647-2360  
<http://www.alpha.ca>
- ALTRONIX CORPORATION** ■ ■  
(718)567-8181  
<http://www.altronix.com>
- AMAG TECHNOLOGY, INC.** ■ ■ ■  
(310)518-2380  
<http://www.amag.com>
- AMERICAN DYNAMICS** ■ ■  
603.847.3080  
<http://www.americandynamics.net/Default.aspx>
- AMERICAN PHYSICAL SECURITY GROUP** ■ ■ ■  
(919)363-1894  
<http://www.americanspsg.com>
- AMERISTAR SECURITY PRODUCTS** ■ ■ ■  
(918)835-0898  
<http://www.ameristarsecurity.com>
- AMK9** ■  
(407)333-8848  
<http://www.amk9.com>
- ANIXTER INC** ■ ■ ■  
(224)521-8000  
<http://www.anixter.com>
- APOLLO** ■ ■ ■  
(949)852-8178  
<http://www.apollo-security.com>

- ARH, Inc.** ■ ■ ■ ■  
0036-1-201-9650  
<http://www.adaptiverecognition.com>
- ASSA ABLOY AMERICAS** ■  
(203)624-5225  
<http://www.assaabloy.com>
- AUSTIN MOHAWK AND COMPANY** ■  
(315)793-3000  
<http://www.austinmohawk.com>
- AUTOCLEAR/SCINTREX** ■  
(800)231-6414  
<http://www.a-clear.com>
- AUTOMATIC SYSTEMS** ■  
(800)263-6548  
<http://www.automatic-systems.com>
- AVENTURA TECHNOLOGIES** ■ ■  
(631)300-4000  
<http://www.aventuracctv.com>
- AVIGILON** ■ ■  
(604)629-5182  
<http://www.avigilon.com>
- AXIS COMMUNICATIONS** ■ ■ ■ ■  
(978)614-2000  
<http://www.axis.com>
- B.I.G. ENTERPRISE** ■ ■ ■  
301.843.9380  
<http://www.bigenterprises.com>
- BOON EDAM INC.** ■  
(800)334-5552  
<http://www.boonedam.us>
- BOSCH SECURITY SYSTEMS, INC.** ■ ■ ■  
(952)736-4143  
<http://www.telex.com/us/dispatch/line>
- BRIVO SYSTEMS LLC** ■ ■ ■  
(866)692-7486  
<http://www.brivo.com>
- BRS LABS** ■ ■ ■  
(713)590-5160  
<http://www.brslabs.com>

- C.R. LAURENCE CO., INC.** ■ ■  
(800)421-6144  
<http://www.crlaurence.com>
- CANON USA** ■ ■  
(631)330-5000  
<http://www.usa.canon.com>
- CARD SCANNING SOLUTIONS** ■ ■ ■  
(213)867-2625  
<http://www.card-reader.com>
- CISCO** ■ ■ ■ ■  
(650)302-0996  
<http://www.cisco.com>
- COGNITEC SYSTEMS** ■ ■ ■  
(781)616-0600  
<http://www.cognitec.com>
- COHUHD** ■ ■ ■  
(858)391-1800  
<http://www.cohu-cameras.com>
- COLORID, LLC** ■ ■ ■  
(704)987-2238  
<http://www.colorid.com>
- COMMEND, Inc.** ■ ■  
(201)529-2425  
<http://www.commendusa.com>
- COMNET** ■ ■  
(203)796-5300  
<http://www.comnet.net>
- CONCENTRIC SECURITY, LLC** ■ ■  
(410)552-9950  
<http://www.concentricsecurity.com>
- COOPER NOTIFICATION** ■ ■  
(800) 631-2148  
<http://www.cooperindustries.com>
- CYBERLOCK, INC.** ■ ■  
(541)738-5500  
<http://www.cyberlock.com>
- D3 SECURITY MANAGEMENT SYSTEMS** ■ ■ ■  
(800)608-0081  
<http://www.d3security.com>

# Holistic Approach to Security Helping Hospitals Improve Care

Healthcare security systems manage the movement of people, vital equipment and medications throughout a given facility, and across multiple sites. Following are two examples of security system technologies being applied to the benefit of patients and hospital staff.

## Efficient access control conveys comfort to patients and staff

Intermountain Healthcare is an integrated system of physicians, health plans and 21 hospitals serving communities across Idaho and Utah. Its access card program is integral to their mission to be a model health care system in clinical outcomes, cost efficiencies and operations.

Intermountain issues badges to all 25,000 employees; 3,400 physicians; 500 volunteers; 1,000 students; and over 300 vendors.

In a system the size of Intermountain Healthcare, care is taken to ensure that increased levels of security do not create difficulties for patients, visitors or employees. Healthcare workers have urgent, unencumbered access to vital equipment and medications, which are secured from unauthorized people.

Clinicians drove the need for a single card to work at multiple hospitals – they didn't want to carry multiple credentials. A single card now allows employees to enter authorized areas, record time and attendance, and provide visual identification for patients and visitors. Employees, licensed clinical practitioners, volunteers, students, vendors and even families of patients who experience an extended stay are issued cards with varying levels of access and security.

Intermountain employs a network of 30 printers, most of which are FARGO® Direct-to-Card Printer/Encoders. Printed cards with multiple badge configurations help differentiate employees, physicians, volunteers, contractors, and visitors.

## Effective visitor processing supports family-centered care

Connecticut Children's Medical Center has improved their existing visitor management solution that previously consisted of color-coded plastic badges and paper sign-in sheets.

Connecticut Children's believes family-centered care is

[WWW.ASISONLINE.ORG](http://WWW.ASISONLINE.ORG)



HID Global, the trusted leader in solutions related to the creation, use, and management of secure identities serving a variety of markets.

essential to ensuring children resume living their lives to the greatest potential. They strive to keep families fully informed, directly involved and as close to the child as possible. Connecticut Children's issues badges to 2,200 visitors a day, as well as 50 to 100 vendors, using EasyLobby® Secure Visitor Management Software by HID Global. The system enables Connecticut Children's to intake visitors with a quick scan of a driver's license, business card, or other common form of ID. In addition, the software integrates with the hospital's existing peripheral barcode scanners and digital cameras.

Connecticut Children's deploys the system at every entrance point. Once checked in, a badge is issued identifying each visitor, the inpatient and location to be visited. Barcoding facilitates easy checkout after visits.

A touch screen kiosk conveniently enables self check-in for visitors with a driver's license. Hospital staff may also pre-register visitors through the center's intranet. The solution also quickly accommodates temporary badges for employees who have lost or forgotten their cards.

For children on extended stays, multi-day passes allow family members to check in and out with a simple barcode scan, either at a badging station or with a mobile scanner. A watch list automatically flags unwanted visitors, triggering email alerts to appropriate persons. Database records aid internal investigations and assist law enforcement, to assess and prevent negative incidents.

HID Global, 15370 Barranca Pkwy, Irvine, CA 92618  
Phone: (800) 237-7769 Tel: +1 (949) 732-2000  
Fax: +1 (949) 732-2360 [www.hidglobal.com](http://www.hidglobal.com)



# Wireless Cabinet Lock Provides a Major Security Upgrade at Dixie Regional Medical Center

NEW HAVEN, Connecticut, January 15, 2014 — Like any healthcare facility, securing narcotic drugs is a paramount concern at Dixie Regional Medical Center, a 245-bed hospital in St. George, Utah that is the major medical referral center for northwestern Arizona, southeastern Nevada and southern Utah. To improve their ability to safeguard prescription medication while maintaining compliance with regulations enforced by the state of Utah, the center recently deployed an upgraded security solution utilizing HES K100 Aperio® wireless cabinet locks.

In its operating rooms, Dixie Regional Medical Center uses a number of rolling carts stocked with surgical equipment and medications. One drawer in each cart was designated for storing narcotics. Until recently, they were secured using two locks on each drawer.

“Requiring staff members to carry two keys and to unlock two locks wasn’t the best solution,” said Matt Tebbs, facility manager and security systems engineer at Dixie Regional. “More importantly, we wanted to upgrade to a system that would give us real-time electronic access control and auditing capability, with locks that employees could operate using their badges.”

Tebbs contacted Dave Porter of West Valley, Utah-based AlpaCorp, Inc., who came to the facility with local ASSA ABLOY Integrated Solutions Specialist Jacob Hauzen to conduct an on-site evaluation. Porter felt that the K100 Aperio wireless cabinet lock would be ideal for the application. The K100 is a wireless access control lock that can be easily linked to an existing or new electronic access control system. It is compatible with a facility’s credentials and ID badges and supports HID® 125 kHz proximity or 13.56 MHz iCLASS® contactless credentials.

Around the same time, the manager of the operating room approached Tebbs with the idea of adapting off-the-shelf tool cabinets to replace the rolling carts. Tebbs liked the idea; however, the cabinets would need to have an extra lock added to them.

Porter and Hauzen determined this could be readily done. They installed a K100 Aperio wireless lock on

the first cabinet and paired it with an Aperio hub that is wired to the existing access control panel. “It worked perfectly,” Tebbs noted. “Once we had the basics figured out, we made up an easy to follow template that could be used to install the rest of the locks.” Tebbs and his crew installed the K100 on 19 cabinets used in Dixie Regional’s operating rooms. “The OR (operating room) surgeons and anesthesiologists are using the K100-equipped cabinets now and really like them,” said Tebbs. “We’ve had the K100 in place for around three months and they’ve been working perfectly.”

“The best benefit for me is the operating system that configures the K100 is the same access control system we already had in place,” he continued. “It’s easy to add and take away users. We didn’t have to bother with any additional keys or going through the time and expense of installing another access control system. We also configured the system to send an alert when any of the K100 batteries run low, so we can replace them and be assured that all the locks are online, all the time.”

“The medical industry is seeing the opportunities the K100 can provide to bring access control easily to areas of the facility that hadn’t previously been thought possible,” said Hauzen. “We provide products that fit a certain need and, as in the case of Dixie Regional Medical Center, sometimes all it takes is a little creativity on the customer’s part and ours to deploy them.”

“This installation worked out even better than we thought it would,” concluded Hauzen. Tebbs added, “We came in under budget for the expenses we had allotted for the new carts, and implemented a system that is not only cost-effective, but makes it far easier and more effective for us to dispense the drugs and control and account for their distribution.”

ASSA ABLOY is the global leader in door opening solutions, dedicated to satisfying end-user demands for security, safety and convenience. For more information visit [www.intelligentopenings.com](http://www.intelligentopenings.com)

# SOLUTIONS FOCUS

## HEALTHCARE SECURITY Provider Directory

## SECURITY MANAGEMENT BUYERS GUIDE

For complete provider and product listings visit [www.securitymanagementbuyersguide.com](http://www.securitymanagementbuyersguide.com)

- OPEN OPTIONS, INC.** ■ (972)818-7001 <http://www.ooinc.com>
- OPENEYE** ■ (509)232-5261 <http://www.openeye.net>
- PANASONIC** ■ (877)527-8443 <http://www.panasonic.com/security>
- PAR-KUT INTERNATIONAL, INC.** ■ ■ (586)468-2947 <http://www.parkut.com>
- PELCO BY SCHNEIDER ELECTRIC** ■ ■ (559)292-1981 <http://www.pelco.com>
- PPM2000** ■ 888-776-9776 <http://www.ppm2000.com/>
- PROSEUR** ■ ■ ■ ■ ■ (349)158-98-500 <http://www.proseur.com>
- PROTECTION ONE, INC.** ■ ■ ■ ■ (630)410-0663 <http://www.protection1.com>
- QUANTUM SECURE, INC.** ■ (408)453-1008 <http://www.quantumsecure.com>
- RED HAWK FIRE & SECURITY** ■ ■ ■ ■ (877)387-0188 <http://www.redhawkus.com>
- RICOH AMERICAS CORP., IND, OPT. SYS.** ■ ■ (973)882-2000 <http://www.ricohdc.com>
- RS2 TECHNOLOGIES, LLC** ■ (219)836-9002 <http://www.rs2tech.com>
- S2 SECURITY CORPORATION** ■ ■ (508)663-2500 <http://www.s2sys.com>
- SAFETY TECHNOLOGY INT'L, INC.** ■ ■ ■ ■ (800)888-4784 <http://www.sti-usa.com>
- SALIENT SYSTEMS** ■ ■ ■ (512)617-4800 <http://www.salientsys.com>
- SALTO SYSTEMS, INC.** ■ (770)452-6091 <http://www.salto.us>
- SAMSUNG TECHWIN AMERICA** ■ ■ (201)325-6920 <http://www.samsung-security.com>
- SDC-SECURITY DOOR CONTROLS** ■ ■ (800)413-8783 <http://www.sdcsecurity.com>
- SECURAMERICA, LLC** ■ (404)926-4222 <http://www.securamericallc.com>
- SECURITAS SECURITY SVCS, USA** ■ ■ ■ (973)397-2000 <http://www.securitasinc.com>
- SECURITECH GROUP, INC.** ■ (718)392-9000 <http://www.securitech.com>
- SECURITY 101** ■ ■ ■ ■ (800)261-2041 <http://www.security101.com>
- SECURITY-NET** ■ ■ ■ ■ (610)903-4902 <http://www.security-net.com>
- SENTRY VIEW SYSTEMS** ■ ■ (321)777-4222 <http://www.sentryview.com>
- SIELOX LLC** ■ ■ ■ ■ (800)424-2126 <http://www.sielox.com>
- SIEMENS INDUSTRY INC** ■ ■ (847)941-6470 <http://www.usa.siemens.com>
- SOFTWARE HOUSE** ■ ■ ■ ■ www.swhouse.com 800-507-6268
- SONY ELECTRONICS** ■ (201)930-6757 <http://www.sony.com/security>
- SONY SECURITY SYSTEMS** ■ (800)883-6817 <http://pro.sony.com>
- SPECO TECHNOLOGIES** ■ (631)957-8700 <http://www.specotech.com>
- STANLEY SECURITY SOLUTIONS** ■ ■ ■ ■ (630)245-7100 <http://www.stanleysecuritysolutions.com>
- STOPWARE, INC.** ■ ■ (408)367-0220 <http://www.stopware.com>
- SUREVIEW SYSTEMS** ■ (813)918-1661 <http://www.sureviewsystems.com>
- TALKAPHONE** ■ (773)539-1100 <http://www.talkaphone.com>
- TEACHOUT SECURITY SOLUTIONS** ■ ■ ■ (810)732-4849 <http://www.teachoutsecurity.com>
- TEAM NISCA** ■ ■ ■ (732)271-7367 <http://www.teamnisca.com>
- THRIVE INTELLIGENCE** ■ ■ ■ ■ 972-331-6920 <http://thriveintelligence.com/>
- TYCO INTEGRATED SEC.** ■ ■ ■ ■ ■ (800)289-2647 <http://www.tycois.com>
- US SECURITY ASSOCIATES** ■ (770)625-1500 <http://www.ussecurityassociates.com>
- UTC CLIMATE, CONTROLS & SECURITY** ■ (855)286-8889 <http://www.utccclimatecontrolssecurity.com>
- VALOR SYSTEMS, INC.** ■ (630)323-1911 <http://www.valorsystems.com>
- VANDERBILT INDUSTRIES** ■ ■ ■ (855)316-3900 <http://www.vanderbiltindustries.com>
- VERINT VIDEO SOLUTIONS** ■ ■ (303)254-7150 <http://www.verint.com>
- VICON** ■ www.vicon-security.com 800-645-9116
- VIDEO INSIGHT, INC.** ■ ■ ■ (713)621-9779 <http://www.video-insight.com>
- VIDEOLOGY IMAGING SOLUTIONS, INC** ■ ■ (401)949-5332 <http://www.videologyinc.com>
- VIDEOTEC SECURITY INC.** ■ (518)825-0020 <http://www.videotec.us>
- VidSys, Inc.** ■ (703)883-3730 <http://www.vidsys.com>
- VIEWZ** ■ ■ (714)966-1177 <http://www.viewzusa.com>
- VIGILANT ROBOTS** ■ (303)778-7400 <http://www.vigilantrobots.com>
- VISITOR PASS SOLUTIONS. BY DATA MGMT.** ■ ■ ■ (860)677-8586 <http://www.visitorpassolutions.com>
- WHELAN SECURITY** ■ (314)644-3227 <http://www.whelansecurity.com>
- XTRALIS** ■ ■ (800)229-4434 <http://www.xtralis.com>
- ZEBRA TECHNOLOGIES** ■ ■ (847)793-2600 <http://www.zebra.com>